

Pre-Summit 101 on Environmental Markets & Finance

October 29, 2019



Brooks Smith

Troutman Sanders

Overview

- 1. Demand Drivers
- 2. Spectrum of Demand
- 3. Project Examples
 - a) Fully Regulated Programs
 - b) Partially Regulated Programs
 - c) Pre-Compliance Programs
- 4. Next Gen Drivers



Brooks Smith

Partner | Richmond

Environmental and Natural Resources Section

brooks.smith@troutman.com

804.697.1414



Spectrum of Demand

Traditional "Big Project" Mitigation Markets

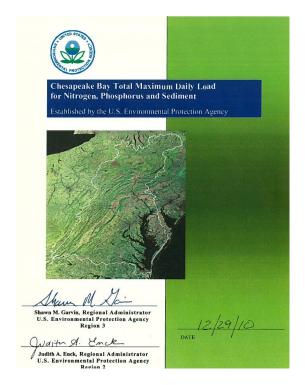
- National Environmental Policy Act
- Endangered Species Act
- Clean Water Act
 - (Sections 401, 404 and RHA 10)
- National Historic Preservation Act
- Federal Land Policy

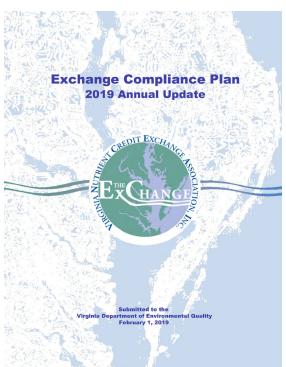
Evolving "Operational" Mitigation Markets

- NPDES Permits
- TBELs
- WQBELs
- TMDLs
- State Reduction Targets



Fully Regulated Programs — Chesapeake Bay Examples





Virginia Administrative Code

Title 9. Environment

Agency 25. State Water Control Board

Chapter 870. Chapter 870 Virginia Stormwater Management Program (VSMP) Regulation

9VAC25-870-63, Water Quality Design Criteria Requirements.

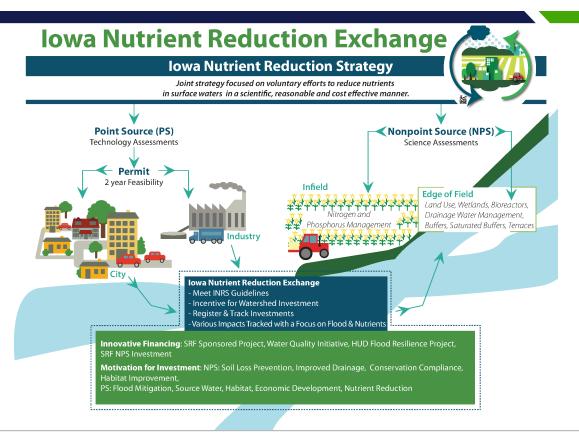
A. In order to protect the quality of state waters and to control the discharge of stormwater pollutants from regulated activities, the following minimum design criteria and statewide standards for stormwater management shall be applied to the site.

1. New development. The total phosphorus load of new development projectsshall not exceed 0.41 pounds per acre per year, as calculated pursuant to 9VAC25-870-65.

- 2. Development on prior developed lands.
- a. For land-disturbing activities disturbing greater than or equal to one acre that result in no net increase in impervious cover from the predevelopment condition, the total phosphorus load shall be reduced at least 20% below the predevelopment total phosphorus load.
- b. For regulated land-disturbing activities disturbing less than one acre that result in no net increase in impervious cover from the predevelopment condition, the total phosphorus load shall be reduced at least 10% below the predevelopment total phosphorus load.
- c. For land-disturbing activities that result in a net increase in impervious cover over the predevelopment condition, the design criteria for new development shall be applied to the increased impervious area. Depending on the area of disturbance, the criteria of subdivisions a or b above, shall be applied to the remainder of the site.
- d. In lieu of subdivision c of this subsection, the total phosphorus load of a linear development project occurring on prior developed lands shall be reduced 20% below the predevelopment total phosphorus load.
- e. The total phosphorus load shall not be required to be reduced to below the applicable standard for new development unless a more stringent standard has been established by a locality.
- B. Compliance with subsection A of this section shall be determined in accordance with 9VAC25-870-65.
- C. Upon completion of the 2017 Chesapeake Bay Phase III Watershed Implementation Plan, the department shall review the water quality design criteria standards.
- D. Nothing in this section shall prohibit a locality's VSMP authority from establishing more stringent water quality design criteria requirements in accordance with § 62.1-44.15:35 of the Code of Virginia.

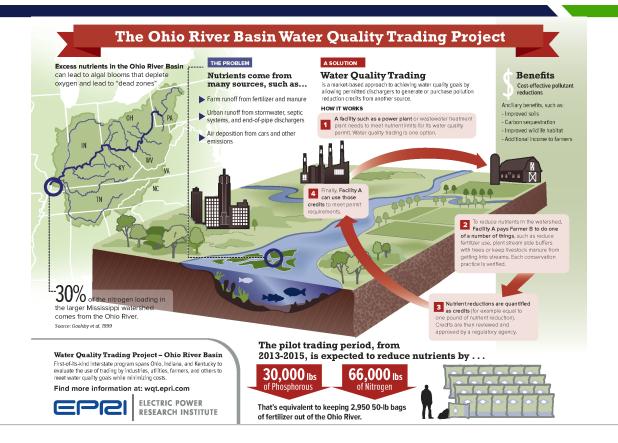


Partially Regulated Programs — Iowa Example





Pre-Compliance Programs — ORB Example





Next Gen Drivers

- Command-and-control
- Avoidance of command-and-control
- Corporate social responsibility / sustainability
- Public "shaming"
- Co-benefits (flood control, ag yield, habitat, community, etc.)

But none is as direct or immediate as big project mitigation drivers...





Thank you!



Brooks Smith

Partner | Richmond
Environmental and Natural Resources Section
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